
The Company

DT Services and Consulting is a company dedicated to all projects related to continuous improvement, with a focus on proactivity, polyvalence, and autonomy.

Founded in 2019 by Thibault Draye in Liège, DTSC can offer to their clients the most dedicated service in Continuous Improvement project. We now serve customers all over the BeNeLux and France. In this context, we are continuously looking for new profiles to strengthen our teams.

Main responsibilities

- Spark innovation by identifying and cultivating new business opportunities aligned with DTSC's mission and values, focusing on sustainability, creativity, and value creation.
- Drive the development and execution of innovative business plans, leveraging DTSC's resources and support to bring new ventures from concept to market success.
- Conduct thorough market research and analysis to uncover emerging trends, customer needs, and competitive landscapes, guiding strategic decision-making and business development efforts.
- Cultivate strategic partnerships and alliances with key stakeholders, including clients, investors, and industry leaders, to foster collaboration and accelerate business growth.
- Continuously evaluate and refine business strategies and processes to enhance efficiency, scalability, and profitability, while maintaining a customer-centric approach and delivering exceptional value.
- Champion a culture of innovation and entrepreneurship within DTSC, inspiring and empowering team members to embrace creativity, take calculated risks, and pursue innovative ideas.
- Other duties as assigned

Qualifications

- Master's degree in Business Administration, Entrepreneurship, or related field.
- Minimum of 5 years of experience in entrepreneurship, business development, or innovation management, with a proven track record of driving successful ventures and initiatives.
- Exceptional strategic thinking skills, with the ability to identify market opportunities, develop innovative solutions, and execute effective business plans.
- Outstanding communication and interpersonal skills, with fluency in English, Dutch, and French (preferred), enabling effective collaboration and communication with diverse stakeholders.
- Entrepreneurial mindset with a passion for driving innovation, creating value, and making a positive impact on society and the environment.
- Strong leadership abilities, with experience leading cross-functional teams and inspiring others to embrace entrepreneurship and pursue new ideas.
- Analytical and problem-solving skills, with the ability to analyze complex data, extract actionable insights, and make data-driven decisions to drive business success.

At DTSC, we advocate for entrepreneurial employment - a fusion of employee and entrepreneur mindsets. This innovative approach empowers individuals to drive their careers while fostering innovation and collaboration. As an entrepreneurial employee at DTSC, you'll have the opportunity to work on exciting projects, develop new skills, and shape your own professional journey. We provide support for your growth and offer tailored career paths that align with your interests and aspirations. Join us and experience the best of both worlds, combining the flexibility of freelancing with the security of a permanent contract.

With DTSC, you'll have the autonomy to seek your own clients, negotiate contracts, and manage your projects like a freelancer, while also enjoying the stability and benefits of a permanent position. Plus, you'll have access to the knowledge and experience of our talented team members, providing valuable mentorship and learning opportunities.

Our Offer

- A competitive and evolutive salary package including company car and benefits depending on your specific needs and your experience
- Because of our flexible working hours and homeworking possibilities you can say goodbye to traffic jams
- We will provide all the tools necessary to be successful in your job and foresee the necessary training so you can grow in your career
- Depending on your clients and preferences your main workplace will be Brussels or Liège with potential regular commute to the client location
- “A laugh a day keeps the doctor away!” Our employees work hard but they also play hard, hello afterwork drinks, company dinners, company day...
- We have an informal atmosphere with challenging international projects, the best of both worlds!

Interested?

Be sure to send us your CV, and let's chat about why our collaboration could be mutually beneficial today. We believe in learning from each other, and a cover letter just seems so last century!

info@dtsc.be

DTSC is committed to being an inclusive employer. prohibits discrimination and harassment against any employee or applicant based on race, ethnicity, color, religion, national origin, ancestry, sex, gender, gender identity, gender expression, sexual orientation, age, disability, pregnancy, genetic information, marital status, family status, citizenship status, veteran status, military status, union affiliation, or any other status protected by law.